

# Mechanism Design with Correlated Information

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Workshop on Mechanism Design

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When bidder information is correlated

- There exists a mechanism that is efficient and leaves bidders with zero expected surplus
- Full-surplus extraction

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- All this is common knowledge

## Model (continued)

- From  $P$  define a matrix of conditional probabilities,  $P_1$
- $P_1$  is a  $m \times m$  matrix with elements  $\Pr(x_2|x_1)$ ,  $x_1, x_2 \in X$
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- **Assumption:**  $P_1$  and  $P_2$  are full-rank matrices
- **Assumption:** Single-crossing condition is satisfied

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It is revenue-maximizing because buyer expected surplus is zero:

At  $X_1 = x_1$ , for any  $x_1 \in X$ , buyer 1's expected surplus is

$$u_1(x_1) - \sum_{x_2 \in X} \Pr(x_2|x_1)c_1(x_2) = u_1(x_1) - u_1(x_1) = 0$$

## Example

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$$P_i = \begin{bmatrix} \Pr(0 | 0) & \Pr(0 | 1) \\ \Pr(1 | 0) & \Pr(1 | 1) \end{bmatrix} = \begin{bmatrix} 0.75 & 0.25 \\ 0.25 & 0.75 \end{bmatrix}$$

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**Efficient allocation rule:**  $Q(X_1, X_2) = (\text{prob 1 gets it, prob 2 gets it})$

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$$u_i - P_i c_i = \begin{pmatrix} 0 - [(0.75)(-0.125) + (0.25)(0.375)] \\ 0.25 - [(0.25)(-0.125) + (0.75)(0.375)] \end{pmatrix} = \begin{pmatrix} 0 \\ 0 \end{pmatrix}$$

# Caveats

The optimal mechanism is

- Is not detail free
- Not ex post individually rational
- Does not work with limited liability